

## Message Text

UNCLASSIFIED

PAGE 01 KUWAIT 00608 311055Z  
ACTION NEA-10

INFO OCT-01 ISO-00 EB-08 EUR-12 /031 W  
-----099186 311833Z /46

R 310942Z JAN 78  
FM AMEMBASSY KUWAIT  
TO AMEMBASSY ATHENS  
AMEMBASSY BRUSSELS  
AMEMBASSY LONDON  
AMEMBASSY TEHRAN  
USDOC WASHDC  
INFO SECSTATE WASHDC 69

UNCLAS KUWAIT 0608

ATHENS FOR RTDO

COMMERCE FOR ITA/BED/CAGNE

STATE FOR NEA/ARP

E.O. 11652:N/A  
TAGS: BTIO, KU  
SUBJECT: TRADE OPPORTUNITY: REQUEST FOR MINI-COMPUTER AGENCY  
AND DIRECT PURCHASE.

1. THE FIRM OF ABDUL MOHSEN ABDULAZIZ AL-BABTAIN (WTD 08/77) IS INTERESTED IN PARTICIPATING EQUALLY WITH AN INTERESTED U.S. FIRM A JOINT VENTURE TO STOCK AND DISTRIBUTE MINI-COMPUTER SYSTEMS IN KUWAIT. THE MINI-COMPUTER SYSTEM REQUIRED WOULD BE ONE THAT WOULD BE INTERACTIVE AND FUNCTION AND USER ORIENTED. THE FIRM IS INTERESTED IN THE INITIAL PURCHASE OF MINI-COMPUTERS FOR THE 15-20 FIRMS THAT MAKE UP THE AL-BABTAIN GROUP TO LINK THEM IN AN INFORMATION NET AND ASSIST THEM IN ACCOUNTING, RECEIVABLES, PAYABLES AND INVENTORY CONTROL. FIRM WILL MAKE AN INITIAL OUTLAY OF NEARLY \$400,000 TOWARDS THE PURCHASE OF  
UNCLASSIFIED

UNCLASSIFIED

PAGE 02 KUWAIT 00608 311055Z

THE SYSTEM AS AN INDICATION OF EARNEST. THE INTERESTED U.S. FIRM MUST BE PREPARED TO LOCATE THE NECESSARY SERVICE AND PROGRAMMING PERSONNEL HERE IN KUWAIT.

2. AL-BABTAIN REQUESTED THAT THE FOLLOWING U.S. FIRMS BE INFORMED OF ITS INTEREST: (A) DECK (MASSACHUSETTS), (B) DATA GENERAL, (C) TEXAS INSTRUMENTS, (D) TANDEM

CORPORATION, AND (E) MINI-COMPUTER CORPORATION, (ELMSFORD, N.Y.).

3. INTERESTED U.S. FIRMS SHOULD CONTACT DIRECTLY BARRAK AL-BABATAIN, ABDUL MOHSEN ABDULAZIZ AL-BABTAIN COMPANY, P.O. BOX 1198 SAFAT, KUWAIT, TELEX: BABTAIN KT 2272, CABLE: BABTAIN, TELEPHONE: 443702.  
MAESTRONE

UNCLASSIFIED

NNN

## Message Attributes

**Automatic Decaptioning:** X  
**Capture Date:** 01 jan 1994  
**Channel Indicators:** n/a  
**Current Classification:** UNCLASSIFIED  
**Concepts:** n/a  
**Control Number:** n/a  
**Copy:** SINGLE  
**Draft Date:** 31 jan 1978  
**Decaption Date:** 01 jan 1960  
**Decaption Note:**  
**Disposition Action:** n/a  
**Disposition Approved on Date:**  
**Disposition Case Number:** n/a  
**Disposition Comment:**  
**Disposition Date:** 01 jan 1960  
**Disposition Event:**  
**Disposition History:** n/a  
**Disposition Reason:**  
**Disposition Remarks:**  
**Document Number:** 1978KUWAIT00608  
**Document Source:** CORE  
**Document Unique ID:** 00  
**Drafter:** n/a  
**Enclosure:** n/a  
**Executive Order:** N/A  
**Errors:** N/A  
**Expiration:**  
**Film Number:** D780046-0552  
**Format:** TEL  
**From:** KUWAIT  
**Handling Restrictions:** n/a  
**Image Path:**  
**ISecure:** 1  
**Legacy Key:** link1978/newtext/t1978014/aaaaadcn.tel  
**Line Count:** 70  
**Litigation Code IDs:**  
**Litigation Codes:**  
**Litigation History:**  
**Locator:** TEXT ON-LINE, ON MICROFILM  
**Message ID:** bc1ac7e1-c288-dd11-92da-001cc4696bcc  
**Office:** ACTION NEA  
**Original Classification:** UNCLASSIFIED  
**Original Handling Restrictions:** n/a  
**Original Previous Classification:** n/a  
**Original Previous Handling Restrictions:** n/a  
**Page Count:** 2  
**Previous Channel Indicators:** n/a  
**Previous Classification:** n/a  
**Previous Handling Restrictions:** n/a  
**Reference:** n/a  
**Retention:** 0  
**Review Action:** RELEASED, APPROVED  
**Review Content Flags:**  
**Review Date:** 10 feb 2005  
**Review Event:**  
**Review Exemptions:** n/a  
**Review Media Identifier:**  
**Review Release Date:** n/a  
**Review Release Event:** n/a  
**Review Transfer Date:**  
**Review Withdrawn Fields:** n/a  
**SAS ID:** 3739978  
**Secure:** OPEN  
**Status:** NATIVE  
**Subject:** TRADE OPPORTUNITY: REQUEST FOR MINI-COMPUTER AGENCY AND DIRECT PURCHASE.  
**TAGS:** BTIO, KU  
**To:** ATHENS BRUSSELS  
**Type:** TE  
**vdkgvwkey:** odb://SAS/SAS.dbo.SAS\_Docs/bc1ac7e1-c288-dd11-92da-001cc4696bcc  
**Review Markings:**  
Sheryl P. Walter  
Declassified/Released  
US Department of State  
EO Systematic Review  
20 Mar 2014  
**Markings:** Sheryl P. Walter Declassified/Released US Department of State EO Systematic Review 20 Mar 2014